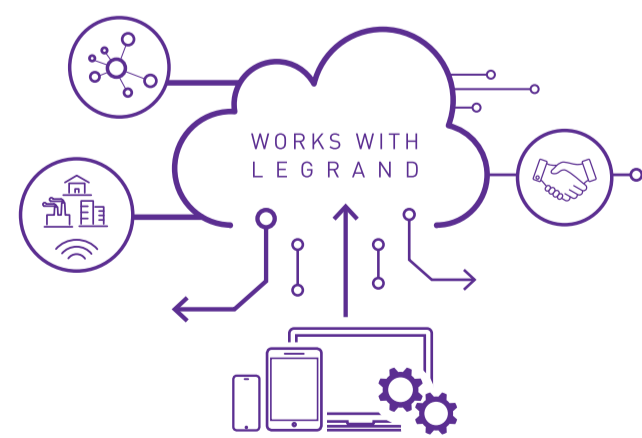


# WORKS WITH LEGRAND

THE NEW WORLDWIDE PROGRAM CONNECTING LEGRAND ECOSYSTEM TO 3<sup>RD</sup> PARTY IN ORDER TO PROMOTE NEW SERVICES AND PRODUCTS FOR CONNECTED BUILDINGS

## WHAT IS IT?

In the context of the Interoperability of Things and Internet of Service, Legrand wants to play a key role as a 3<sup>rd</sup> party service enabler, to enhance innovation and services beyond the Legrand ecosystem. WORKS WITH LEGRAND will help anyone to connect with Legrand and integrate Legrand inside their own augmented service, ecosystem, user experience. WORKS WITH LEGRAND website is a unique worldwide entry point to obtain support, tools and ideas, to make this openness real, simple and accessible.



## WHAT IS IT FOR?

To go beyond connected products for connected living and a connected work place, breaking down barriers between different products, manufacturers, or even industries. This website allows different companies to integrate Legrand solutions in their connected experiences and services creating added value and constant innovation.



## WHO IS IT FOR?

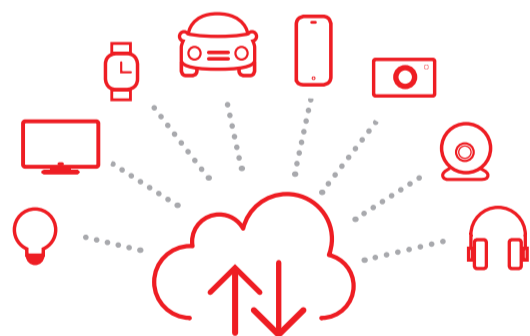
SOFTWARE DEVELOPERS & START-UPS



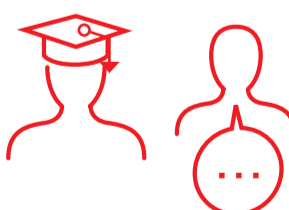
LEADING GROUPS AND 3<sup>RD</sup> PARTY SERVICES COMPANIES



IoT PLATFORMS



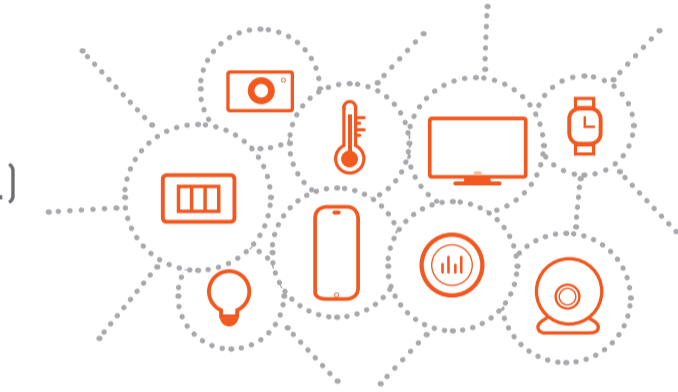
UNIVERSITIES & OPINION LEADERS



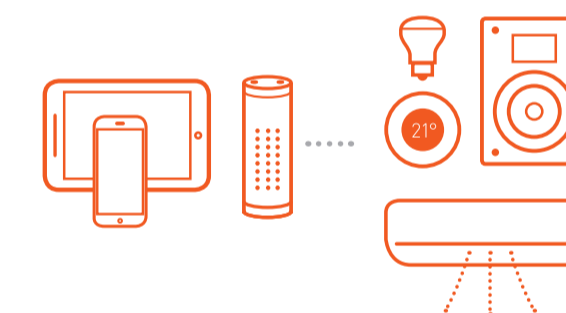
## MANY WAYS TO USE "WORKS WITH LEGRAND"

DIFFERENT BUT COMPLEMENTARY

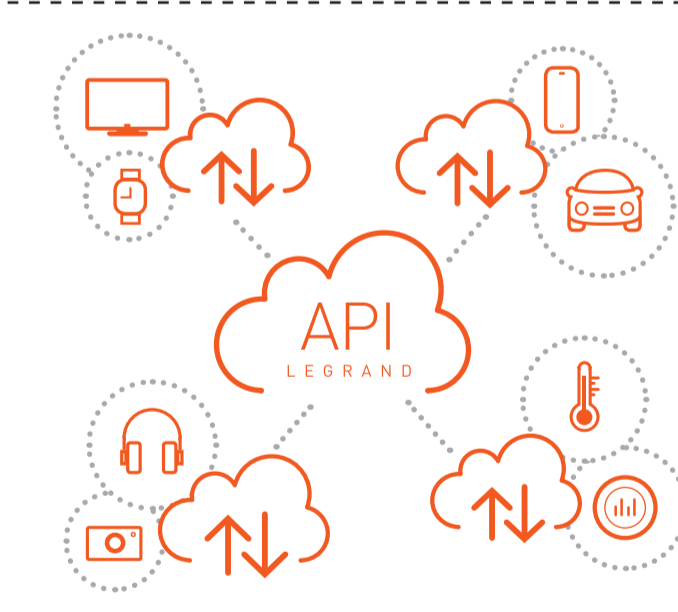
1. Through global standard (KNX, ZigBee, Thread,...)



2. Through IP protocol (IoTivity,...)



3. Through Legrand APIs



## BENEFITS

FOR DEVELOPERS



FOR 3<sup>RD</sup> PARTY COMPANIES



## CO-MARKETING & PARTNERSHIPS

- GOOGLE
- APPLE
- SAMSUNG
- AMAZON
- MARRIOTT
- BNP PARIBAS REAL ESTATE
- ENGIE
- RENAULT
- SOMFY
- VINCI IMMOBILIER
- LA POSTE
- LEROY MERLIN
- REXEL
- NETATMO

...and many others