

BTicino at Light+Building under the banner of interoperability and system integration

From March 18 to 23, BTicino and Legrand will be exhibiting at Light+Building in Frankfurt, the world's leading trade fair for lighting and building services technology. The many novelties in the Eliot connected devices programme presented at the show will include: the electrical vehicle charging stations Green'Up, the connected circuit breaker "Salvavita", the UPS systems and the players for multiroom audio system NuVo (all devices can be managed locally or remotely via smartphone). Plus, the new features on the Classe 300 X connected door entry video internal unit and the Smarther thermostat, which can now talk with other smart products, as well as with Google and Amazon voice assistants. Many examples of interoperability achieved through the new "Works with Legrand" programme.

Last, but not least, additional novelties in the residential, service and manufacturing sectors will include the updating of the BTnet structured cabling range, the new MyHome\_Up 7" touchscreen/door entry video internal unit, the new smart hotel solutions, in partnership with Samsung, and the new UPS power modules.

BTicino will be exhibiting, as part of the Legrand Group's stand, at Light+Building 2018, the world's leading trade fair for lighting and building services technology, taking place in Frankfurt from March 18 to 23, 2018. Many will be the novelties on show, now available on the Italian market.

BTicino confirms its strategy in the **IoT industry**, built around its connected home devices **programme "Eliot"**, offering new **electrical vehicle recharging solutions**, for all types of residential, public sector and service industry applications. As well as being safe and resistant, the new Green'Up charging stations feature numerous innovative functions, including the possibility of controlling and managing vehicle recharging remotely, via smartphone, tablet or pc, through the dedicated EV Charge application.

Light+Building will also see the international debut of **connected Salvavita**® circuit breaker, allowing for prompt and easy reset via smartphone in case of untimely switch tripping due to lightening or network disturbance, remote receipt of information on system operation and remote controlling of the earth-leakage switch.

Also part of Eliot, Bticino presents the new features on the **Smarther connected thermostat**, now offering interaction with the most popular **voice assistants** and allowing to activate voice control with digital assistants such as **Google Home and Amazon Alexa**. Another novelty is the integration of the **Classe 300X connected door entry video internal unit** with the **Yale smart door lock** (ASSA ABLOY Group) and the **Hanwha Wisenet cameras** (Samsung Group). Interoperability with the door lock and the smart cameras will enable users to control the front door and ensure home video monitoring remotely via the Door Entry app or locally via the video internal unit.

The new integration functions have been developed as part of the Legrand Group's **Works with Legrand** international platform, designed to increase **interoperability between its connected products and third-party solutions and services** and open up its systems to compatibility with the leading global brands on the IoT market, such as Google, Apple, Samsung and Amazon. The open interoperable platform is a strategic component of the Eliot programme.

Also in the home solutions field, the **MyHOME\_Up** range presents **Hometouch**, a new 7" touchscreen offering both home automation and door entry functions. Hometouch can be managed remotely via the dedicated Door Entry app.



**NuVo**, Legrand brand for digital sound management, distributed nationwide in Italy by BTicino, will present its new product offering for an exciting sound experience. Its high-fidelity **multiroom audio system** now also includes innovative modular DIN rail players, table players with built-in speakers, TV soundbars and new professional-quality built-in speakers.

At Light+Building, Legrand and BTicino will also be introducing, in partnership with Samsung, their new GRMS (Guest Room Management System) solutions for **smart hotels**, designed to enhance customer experience in hotel guest rooms. The room's main functions - light, rolling shutters and temperature – can now be managed from the BTicino controls or the TV remote. Also for hotel guest rooms, **new user controls** are available that can be programmed to create **customised interfaces**, relying on a wide range of icons.

In Frankfurt, BTicino will also present its updated **BTnet** product offering **for structured cabling**, from its range of copper wiring products and **cutting-edge quick-connect panel connectors** for connections up to **40 GB/s (cat. 8)** to its new patch panels, cables and patch cords, from its **fibre optic cabling** with new drawers, fibre optic cables and handheld fusion splicer to its Linkeo **floor cabinets** and **wall distribution boards**, **server rack cabinets** and **PDUs**.

For data centre applications, BTicino will introduce the **new Legrand KeorMod UPS system**, with top-of-the-range market positioning. Its components are designed to ensure maximum reliability, high performance, ease of installation and maintenance. The power module is the smallest three-phase unit available on the market, offering state-of-the-art performances, including double conversion efficiency in excess of 96% and ECO mode efficiency up to 99%, with an output power factor up to 1.

Light+Building will also be the international stage for the presentation of **Legrand Integrated Solutions**, the new operation providing ad-hoc project solutions for the integration of the Group's various systems, including MyHome BTicino, Vantage and Nuvo, and even third-party systems.

**Legrand** is the global specialist in electrical and digital building infrastructures. Its comprehensive product offering for the international commercial, industrial and residential markets makes it a reference for customers worldwide. Relying on an approach that involves all employees and counterparties, Legrand pursues a profitable and lasting growth strategy driven by innovation - with a steady launch of new solutions, including the Eliot high added value connected products - and acquisitions. In 2017 Legrand reported sales of more than € 5.5 billion. The company is listed on the Euronext Paris platform and is a component stock of the CAC 40 index. (ISIN code FR0010307819). www.legrand.com

**BTicino**, the leader company of the Legrand Group in Italy, with an organisation that includes 10 industrial sites and approximately 2,800 employees, operates on the Italian market through its main brands BTicino, Legrand, Zucchini, Cablofil, Vantage, NuVo and IME. www.bticino.it

## \*The BTicino and Legrand Eliot Programme

Eliot is the name of the programme launched by BTicino and Legrand in 2015 to speed up the development of its connected devices offering. Spawned by the Legrand Group's innovation strategy, Eliot aims to develop connected and interoperable solutions in numerous families of products, with long-term benefits for professional and private users alike.



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